



Consuming Industries
Trade Action Coalition

www.citac-trade.org

October 2001

CITAC Connections

ACTIVITIES FOR OCTOBER

Despite the closure of many Capitol Hill offices and the heightened activity due to the Section 201 investigation on steel, CITAC continued to promote the concerns of consuming industries in trade policy making on many fronts.

The CITAC Team:

Jon Jenson, Chairman,
216-524-8919

Janet Kopenhaver, Executive Director,
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Lewis Leibowitz, Counsel,
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Paul Nathanson and
Christina Bucher,
Press/Public Relations,
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Capitol Hill/Administration Initiatives

- *House/Senate* – CITAC met with five more staffers in Democratic offices to brief them on the Transparency and Fairness Trade Act (H.R. 2770). All those CITAC met with appreciated the need for the bill. Two consuming companies, constituents, contacted the bill's anticipated primary sponsor in the Senate seeking positive changes in trade remedy laws. CITAC continues discussions with other Senate offices to get a Democrat to "co-introduce" the legislation.
- *Steel 201 Investigation* – CITAC filed a pre-hearing brief for the remedy phase of the U.S. International Trade Commission's investigation, as well as a request to appear at the hearing. CITAC plans to have a consuming industry witness on each day of the three days of remedy hearings (Nov. 6, 8 and 9).

CITAC also is making progress on its congressional outreach and grassroots campaign. Numerous CITAC member companies sent letters to Members of Congress asking them to contact the White House and appear at the ITC remedy hearings. As a result:

- 25 legislators have submitted letters to the ITC on behalf of steel consumers. Many more are expected over the next couple of months.
- Two Representatives and one prominent Senator have agreed to testify on behalf of consumers at the ITC hearing. Another three to five Members of Congress are expected to also agree to testify.

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Also, CITAC arranged for Tim Taylor, President of Maclean Vehicle Systems (a member company of the Industrial Fasteners Institute) to appear at the ITC field hearing in Indiana.

Press Activities

CITAC sent out two Press Releases this month expressing disappointment with the ITC ruling on injury in the Section 201 investigation, and reacting to the Commerce Department's preliminary antidumping duty on softwood lumber from Canada.

Other Efforts

CITAC Chairman Jon Jenson made a presentation at the Brazil-U.S. Business Council Plenary Meeting on "Antidumping and the Free Trade Area of the Americas (FTAA)." Facing off against Barry Solarz from the American Iron and Steel Institute, Jon was able to refute many of the assumptions about the steel industry's problems.

Reuters TV interviewed CITAC Counsel Lewis Leibowitz on the steel industry and the 201 investigation.

CITAC IN THE NEWS...

CITAC is now regarded as the voice of the "other side" in the steel import debate, and consequently a growing number of press articles report the CITAC view.

- *PR Newswire (October 22); Dow Jones Business News (October 22); Kyodo News (October 22); Agence France-Presse (October 22); Reuters English News Service (October 22); The Canadian Press (October 22); The Times-Picayune, New Orleans (October 23); Associated Press (October 23); Charleston Daily Mail (October 23); Pittsburgh Post-Gazette (October 23); Toronto Star (October 23); St. Louis Dispatch (October 23); Knight-Ridder Tribune Business News (October 23); The Commercial Appeal, Memphis, TN (October 23); Agence France-Presse (October 23); American Metal Markets (October 23); San*

Antonio Express-News (October 23); The Lexington Herald Leader (October 23); Akron Beacon Journal (October 23); Charleston Gazette (October 23); The Age (October 24); Chicago Tribune Editorial (October 24); Chicago Tribune (October 24); Deseret News (October 24); Charleston Gazette (October 24); and Engineering News-Record (October 29): describing CITAC's response to and concerns about the ITC's injury determinations in the Section 201 steel investigation.

- *Metal Center News (October 1); and Automotive News (October 1):* Reporting on CITAC witnesses and testimony during the ITC's injury hearing in the 201 steel investigation.
- *American Metal Markets (October 1):* Describing the CITAC interactive map on the website comparing steel consuming jobs vs. steel producing jobs.
- *American Metal Markets (October 2); and Legal Times (October 8):* Citing the steel study in a discussion about the 201 steel investigation.
- *Purchasing (October 4):* Great article discussing CITAC's views of the steel industry and how the Coalition is gaining in stature and recognition.
- *The Baltimore Sun (October 17):* Comparing number of steel consuming jobs vs. steel producing jobs in the US.

CITAC's THANKS GOES TO...

CITAC staff thanks the following individuals who went the extra mile this month for CITAC:

All the CITAC Association Member Companies who have sent letters to their legislators on the Section 201 steel investigation.

Terri Jondahl, CAB, Inc., a key force in getting two Members of Congress to testify during the remedy hearings.

WELCOME NEW MEMBERS

CITAC welcomes the Industrial Fasteners Institute (IFI) as its newest member.